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**CITY COUNCIL  
SEPCIAL MEETING AGENDA**

**August 09, 2022  
11:00 AM**

**Location: City Council Chambers, 408 N. Spokane Street, Post Falls, ID 83854**

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**SPECIAL MEETING – 11:00 am City Council Chambers**

**CALL TO ORDER BY MAYOR JACOBSON**

**PLEDGE OF ALLEGIANCE**

**ROLL CALL OF CITY COUNCIL MEMBERS**

Kerri Thoreson, Josh Walker, Joe Malloy, Nathan Ziegler, Lynn Borders, Kenny Shove

**CEREMONIES, ANNOUNCEMENTS, APPOINTMENTS, PRESENTATION:**

**AMENDMENTS TO THE AGENDA**

*Final action cannot be taken on an item added to the agenda after the start of the meeting unless an emergency is declared that requires action at the meeting. The declaration and justification must be approved by motion of the Council.*

**DECLARATION OF CONFLICT, EX-PARTE CONTACTS AND SITE VISITS**

*The Mayor and members of the City Council have a duty to serve honestly and in the public interest. Where the Mayor or a member of the City Council have a conflict of interest, they may need to disclose the conflict and in certain circumstances, including land use decisions, they cannot participate in the decision-making process. Similarly, ex-parte contacts and site visits in most land use decisions must also be disclosed.*

**1. NEW BUSINESS**

*This portion of the agenda is for City Council consideration of items that have not been previously discussed by the Council. Ordinances and Resolutions are generally added to a subsequent agenda for adoption under Unfinished Business, however, the Council may consider adoption of an ordinance or resolution under New Business if timely approval is necessary.*

**ACTION ITEMS:**

- a. Tertiary Treatment Upgrade – Contract Adjustment to Fiber Reinforced Plastic Tank Cost

**ADJOURNMENT**

Questions concerning items appearing on this Agenda or requests for accommodation of special needs to participate in the meeting should be addressed to the Office of the City Clerk, 408 Spokane Street or call 208-773-3511. City Council and City commission meetings are broadcast live on Post Falls City Cable on cable channel 1300 (formerly 97.103) as well as the City's YouTube Channel (<https://www.youtube.com/c/CityofPostFallsIdaho>).

Mayor Ronald G. Jacobson

Councilors: Kerri Thoreson, Josh Walker, Joe Malloy, Nathan Ziegler, Lynn Borders, Kenny Shove

**Mission**

The City of Post Falls mission is to provide leadership, support common community values, promote citizen involvement and provide services which ensure a superior quality of life.

**Vision**

Post Falls, Idaho is a vibrant city with a balance of community and economic vitality that is distinguished by its engaged citizens, diverse businesses, progressive leaders, responsible management of fiscal and environmental resources, superior service, and a full range of opportunities for education and healthy lifestyles.

“Where opportunities flow and community is a way of life”

**CITY OF POST FALLS  
AGENDA REPORT  
NEW BUSINESS  
MEETING DATE: August 9, 2022**

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**DATE:** 7/26/2022  
**TO:** HONORABLE MAYOR AND CITY COUNCIL  
**FROM:** John Beacham, Public Works Director  
**SUBJECT:** Tertiary Treatment Upgrade - Contract Adjustment to FRP Tank Cost

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**ITEM AND RECOMMENDED ACTION:** City Council approves and authorizes the Mayor to sign the Change Order with Sletten Construction adjusting the contract relative to the price of FRP chemical tanks.

**DISCUSSION:** The Tertiary Treatment Upgrade includes six custom-built chemical tanks made of Fiber Reinforced Plastic (FRP). Circumstances beyond the control of the project team have led to significant increases in the raw materials and labor necessary to manufacture the tanks.

Contractually, from the City's perspective, the risk of price escalation lies with the general contractor. However, the City has a long history of seeking to build partnerships and good business relationships with contractors. In this case, the supplier to the general contractor has provided a minimum price increase necessary to afford construction of the tanks. Sletten has already provided an increased contract value in the summer of 2021 toward the design and construction of these tanks. Additionally, the tank supplier, who is headquartered in Coeur d'Alene, is planning to produce the tanks in the southern US to improve the delivery date. Sletten will be responsible for the freight charges from this location, in the \$30-\$40K range. Sletten has estimated the escalation related changes at an increase of \$130K from the original contract value of \$240K.

This negotiated change order provides an opportunity to resolve the FRP tank issue, providing certainty to the contractor, the supplier, and the City.

**ITEM / PROJECT PREVIOUSLY REVIEWED BY COUNCIL ON:**  
N/A

**APPROVED OR DIRECTION GIVEN:** N/A

**FISCAL IMPACT OR OTHER SOURCE OF FUNDING:** The value of the change order is \$84,665.50. Funding for the change order will come from the Tertiary Treatment Upgrade project budget. This increase is within the allocated contingency for the project.

**BUDGET CODE:** 651-463.3213.90015

**SUPPORTING DOCUMENTS:** Change Order with supporting documentation.

# Change Order

No. 042

Date of Issuance: 8/4/2022

Effective Date: 8/4/2022

Project: WRF Tertiary Treatment Improvements	Owner: City of Post Falls	Owner's Contract No.:
Contract: WRF Tertiary Treatment Improvements		Date of Contract: August 13, 2020
Contractor: Sletten Construction Companies		Engineer's Project No.: 20-18-024

## The Contract Documents are modified as follows upon execution of this Change Order:

### Change Order Description:

- This Change Order reflects the final negotiated resolution of all claims for cost increases related to the Work (for the Fiberglass Reinforced Plastic [FRP] chemical storage tanks) included as part of the Post Falls WRF Tertiary Treatment Improvements Project.
- This change includes \$84,665.50 to address cost increases including escalation/inflation beyond that anticipated and included with the General Contractor's original bid price, the selected supplier of equipment, and all other factors.
- This lump sum will be paid proportional to the progress payments for Work associated with this Change Order.
- This Change Order is executed per General Conditions Article 12.01.B.2.

### Attachments (list documents supporting change):

- Sletten's Letter Proposal, including supporting information from Spunstrand Inc. and their raw materials suppliers dated 8/4/22.

### CHANGE IN CONTRACT PRICE:

### CHANGE IN CONTRACT TIMES:

Original Contract Price:

\$36,645,000.00

[Increase] [~~Decrease~~] from previously approved Change Orders No. 001 to No. 041:

\$674724.18

Contract Price prior to this Change Order:

\$37,319,724.18

[Increase] [~~Decrease~~] of this Change Order:

\$84,665.50

Original Contract Times:  Working days  Calendar days

Substantial completion (days or date): 750 \_\_\_\_\_

Ready for final payment (days or date): 780 \_\_\_\_\_

[Increase] [~~Decrease~~] from previously approved Change Orders No. 001 to No. 040:

Substantial completion (days): 20 \_\_\_\_\_

Ready for final payment (days): 20 \_\_\_\_\_

Contract Times prior to this Change Order:

Substantial completion (days ~~or date~~): 770 \_\_\_\_\_

Ready for final payment (days ~~or date~~): 800 \_\_\_\_\_

[~~Increase~~] [~~Decrease~~] of this Change Order:

Substantial completion (days ~~or date~~): 0 \_\_\_\_\_

Ready for final payment (days ~~or date~~): 0 \_\_\_\_\_

Contract Price incorporating this Change Order:

Contract Times with all approved Change Orders:

\$37,404,389.68

Substantial completion (days or date): 770 \_\_\_\_\_

Ready for final payment (days or date): 800 \_\_\_\_\_

RECOMMENDED:

ACCEPTED:

ACCEPTED:

By: R. Michael Conn

By: \_\_\_\_\_

By: \_\_\_\_\_

Engineer (Authorized Signature)

Owner (Authorized Signature)

Contractor (Authorized Signature)

Name: Michael Conn

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Print Name

Print Name

Print Name

Date: 8/4/2022

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Approved by Funding Agency (if applicable):

Date: \_\_\_\_\_

## Change Order Instructions

### A. GENERAL INFORMATION

This document was developed to provide a uniform format for handling contract changes that affect Contract Price or Contract Times. Changes that have been initiated by a Work Change Directive must be incorporated into a subsequent Change Order if they affect Price or Times.

Changes that affect Contract Price or Contract Times should be promptly covered by a Change Order. The practice of accumulating Change Orders to reduce the administrative burden may lead to unnecessary disputes.

If Milestones have been listed in the Agreement, any effect of a Change Order thereon should be addressed.

For supplemental instructions and minor changes not involving a change in the Contract Price or Contract Times, a Field Order should be used.

### B. COMPLETING THE CHANGE ORDER FORM

Engineer normally initiates the form, including a description of the changes involved and attachments based upon documents and proposals submitted by Contractor, or requests from Owner, or both.

Once Engineer has completed and signed the form, all copies should be sent to Owner or Contractor for approval, depending on whether the Change Order is a true order to the Contractor or the formalization of a negotiated agreement for a previously performed change. After approval by one contracting party, all copies should be sent to the other party for approval. Engineer should make distribution of executed copies after approval by both parties.

If a change only applies to price or to times, cross out the part of the tabulation that does not apply.



August 4, 2022

Addressed To:  
Michael Conn  
J-U-B Engineers, Inc.  
7825 Meadowlark Way  
Coeur d'Alene, ID 83815

Re: Post Falls WRF Tertiary Treatment Improvements

Subject: Current Market Conditions – FRP Tanks

Michael:

The purpose of this letter is to update you on continued escalation of the FRP Tanks for the project. As we have discussed previously, we had to change suppliers for the tanks due to the listed manufacturer's inability to conform to the project specifications. As noted in the previous letter for this scope, the purchase order was initially \$234,131.00.

In order to complete this scope of supply we found another manufacturer to quote the project at a price of \$239,755.00 and prior to execution of the purchase order the price increased to \$256,538.00. Unfortunately, due to the unprecedented market conditions, the pricing on the raw materials increased to Spunstrand and in turn to Sletten Construction to a total of \$330,000.00, not including freight increases.

In the interest of attempting to lessen the costs to all the parties involved, Spunstrand has included in the proposal above a credit on labor of \$29,708.00.

In an effort to further compromise, the president of Spunstrand outlined a lower minimum price increase for them to be able to perform the work at a value of \$73,462.00

The previously outlined series of events caused an increase in Sletten Construction's cost for this scope by \$95,869.00 for the tanks with the costs of shipping adding another \$4,575 to \$12,575 as noted the quote from Spunstrand dated 6/7/2022.

Spunstrand has included several attachments for review. They are included and are summarized below.

- Spunstrand Letter dated 7/8/2022
- Spunstrand Request Proposal with Credit for labor dated 6/7/2022.
- Spunstrand Proposal if they were to quote the scope today as a new project dated 7/7/2022
- Summary of Raw Material inputs tables
- Composites One – Multiple Notice Letters February, April, May 2022

- North American Composites Raw Quote Examples June and January 2021
- Composites One Invoices dated February 2021, April 2021 and July 2022
- Chopper Gun Roving Data
- Composites One Invoices for Roving Materials dated February 2021 and May 2022
- Composites One Letter dated July 1, 2022

After working closely with the project team, we are in agreement to resolve this issue in the best interest of the project at an additive value of **\$84,665.50**

If you have any questions or comments, feel free to contact me directly at 406-454-6405 or [kblunn@sletteninc.com](mailto:kblunn@sletteninc.com).

Sincerely,  
Sletten Construction



Kyle Blunn

CC: Andrew Arbini; Paul Robinson; Jaxon Fleshman



July 8, 2022

**Sletten Construction Companies**  
PO Box 2467  
Great Falls MT, 58403

ATTN: Ross Contway  
(406-471-7920)  
[rcontway@sletten.com](mailto:rcontway@sletten.com)

RE: Post Falls FRP Tanks  
Tank materials change order

Sales Headquarters  
3731 N Ramsey Rd. Suite 105  
Coeur D' Alene, Idaho 83815  
208-777-7444  
Fax 208-777-7445

Commercial

Industrial

Municipal

Mist Eliminators

Silencers

Carbon Scrubbers

Storage Tanks

Thank you for the opportunity to serve you and Post Falls in this important project. In the world of materials procurement and labor shortages, we are seeing unprecedented times. As we discussed when quoting this in April 2021, the procurement & allotment limitations are not slowing; causing pricing on our municipality projects to become impractical, raw material have been on allocation and manufacturing overhead to become unsustainable.

The below excerpt of data reveals a portion of materials increase that is over 70% as of July 8, 2022:

**Price increase summary: 70-75% materials, 25-30% labor**

(materials average 50% resin, 50% glass)

Winding glass up 101.59 % Liner Chopper gun glass up 100%

VE Resin up 38.21% ISO resin up 68.87% Foam up 48.48%

We have previously shared our vendor letters supporting this data, and will provide the additional letters to bring this current to July, 2022.

**Total Materials & Freight Change Order requested: \$73,462**

Should approvals move forward in a timely manner, this satisfies costs for the duration of the project. The change order is not intended to be punitive or unreasonable. The combined glass and resin increase percentage is now over 70% and manufacturers are now on allocation allotments by our suppliers. As you can see in the data sheets provided, our change order request is actually quite low compared to the overall rate of all material increases we have experienced in our supply chain and freight costs. If we were to bid this today, the increase reflected on the new quote is \$113,372. With the 70% increase in materials we cannot dedicate the next 6 months of production and lose that kind of money, when the supply chain increases are not within our control. We would prefer the change order for the new quote, but would continue if we can get the minimum \$73,462.

Both our Materials Contract and Idaho Commercial Code support requests that are based on resolving excessive, impractical and unreasonable expenses (Idaho commercial code supplied upon request. Our correspondence has been transparent in notifying Sletten of the impact to the project due to industry pricing turbulence, unforeseen materials allotment, and fees related to changes being made in scope.

Thank you for your consideration,

Sincerely,

*Mike Schaeffer*

Mike Schaeffer  
President  
206-954-7044





# INDUSTRIAL PROPOSAL

Product:	Chemical Tanks	Coating:	
Liner:		Structural:	

NAME: Ross Contway  
 COMPANY: Sletten Construction Companies  
 ADDRESS: \_\_\_\_\_  
 PH: 406-471-7920 FAX: \_\_\_\_\_  
 EMAIL: [rcontway@sletten.com](mailto:rcontway@sletten.com)

PROJECT: Post Falls Tanks  
 DATE: 6/7/2022  
 SPUNSTRAND QUOTE #: 22-0607-L-01  
 NUMBER OF PAGE(S): 1

For questions pertaining to this quote please call:  
**Luke Wilson** at 208.777.7444 ext 308

We are pleased to offer this proposal as outlined on drawings:

- D-MF1-801, D-MF1-803

Per specification section:

- 11700

- Notes:

- **AVAILABILITY OF MATERIALS: Build times vary and are subject to work loads at factory. Release to factory** is pending approved submittal drawings, signed Order Acknowledgement and other executed documents from *the purchaser*. Conditional **estimate** of shipment of these materials is **14-30 weeks** from **release to factory** - verify lead estimates with Spunstrand at time of the order.

QUOTED MATERIAL DESCRIPTION:	MATERIAL PRICE:	FREIGHT to ZIP CODE:	TOTAL MATERIAL + FREIGHT
<i>Original Price</i>	\$256,538.00		<b>\$256,538.00</b>
<i>Materials &amp; Labor Increase</i>	\$103,170.00		<b>\$103,170.00</b>
<i>Spunstrand Credit to Labor</i>	-\$29,708.00		<b>-\$29,708.00</b>
<i>Freight Billed Exact @ Time of Shipping (Estimated between \$34K &amp; \$42K)</i>			

**U U yo) → \$330,000.00**

FOB Factory. Rate is an estimate based on 3rd party bill. **PRICING EXCLUDES TAX**

**MAKING YOUR PROJECT A PRIORITY SINCE 1959!**

Respectfully Submitted by Spunstrand® Inc. / **Luke Wilson**

**Please Submit Your Purchase Order(s) To Email Address:**

**orders@spunstrand.com**

**Exclusions:** Unless explicitly stated elsewhere in the quote, Spunstrand Excludes the following: Sales Tax -Performance Testing - 3rd party inspections- Shop Drawings - Duct Calculations - Fans and Other Equipment - Flange Drilling -Factory Start-Up - Nuts, Bolts, Gaskets, Guy Wires - Factory Manifolding - Supports and Hangers- Turning Vanes - Stainless Steel Screen - Existing Parts, Pieces or Bonding - Duct End Covers for Transit or Storage.

~insert industrial duct build info here~

- **Pricing is good for: 30 days.** ( Pricing subject to change for orders not signed off and released into production within 1 year of receiving.)
- **Payment Terms:** Net 30 days from credit approval and terms set forth in the Spunstrand® Inc. Terms and Conditions
- **Discounts available** for pre-payment or early payments. of Sale Agreement-unless previously negotiated otherwise.
- When a **bill of materials** is provided, any items **not** listed in the provided bill of materials is **not included in the quote price.**
- If a project is released 6 months after an approved PO, an escalation charge **not** to exceed 5% maybe applied.
- **Deposites** may be required in the following cases: Quote total is over \$150 K - Specialty materials exceed \$25K, - Buyer exceeds established credit limit.
- If a project is released 6 months after an approved PO, an escalation charge **not** to exceed 5% maybe applied.
- The lead time / ship date takes effect after Spunstrand receives approved submittals or a signed completed COA.
- If a bill of materials is provided with this quote the pricing herein covers only those materials listed. It is the responsibility of the Rep or Direct buyer to verify the list of materials is sufficient to cover the job. Materials added after the fact will constitute a change order unless previously negotiated with Spunstrand.



# INDUSTRIAL PROPOSAL

Product:	Chemical Tanks	Coating:	
Liner:		Structural:	

NAME: Ross Contway  
 COMPANY: Sletten Construction Companies  
 ADDRESS: \_\_\_\_\_  
 PH: 406-471-7920 FAX: \_\_\_\_\_  
 EMAIL: rcontway@sletten.com

PROJECT: Post Falls Tanks  
 DATE: 7/7/2022  
 SPUNSTRAND QUOTE #: 22-0707-L-01  
 NUMBER OF PAGE(S): 1

For questions pertaining to this quote please call:  
**Luke Wilson** at 208.777.7444 ext 308

We are pleased to offer this proposal as outlined on drawings:

- D-MF1-801, D-MF1-803

Per specification section:

- 11700
- Notes:
- **AVAILABILITY OF MATERIALS: Build times vary and are subject to work loads at factory. Release to factory** is pending approved submittal drawings, signed Order Acknowledgement and other executed documents from *the purchaser*. Conditional **estimate** of shipment of these materials is **14-30** weeks from **release to factory** - verify lead estimates with Spunstrand at time of the order.

QUOTED MATERIAL DESCRIPTION:	MATERIAL PRICE:	FREIGHT to ZIP CODE:	TOTAL MATERIAL + FREIGHT
<i>Chemical Tanks</i>	\$443,372.00		<b>\$443,372.00</b>
<i>Freight Billed Exact @ Time of Shipping (Estimated between \$34K &amp; \$42K)</i>			

**Total Material in US Dollars:** ➔ **\$443,372.00**

*FOB Factory. Rate is an estimate based on 3rd party bill. PRICING EXCLUDES TAX*

**MAKING YOUR PROJECT A PRIORITY SINCE 1959!**

*Respectfully Submitted by Spunstrand® Inc. / **Luke Wilson***

**Please Submit Your Purchase Order(s) To Email Address:**

➔ **orders@spunstrand.com** ←

**Exclusions:** Unless explicitly stated elsewhere in the quote, Spunstrand Excludes the following: Sales Tax -Performance Testing - 3rd party inspections- Shop Drawings - Duct Calculations - Fans and Other Equipment - Flange Drilling -Factory Start-Up - Nuts, Bolts, Gaskets, Guy Wires - Factory Manifolding - Supports and Hangers- Turning Vanes - Stainless Steel Screen - Existing Parts, Pieces or Bonding - Duct End Covers for Transit or Storage.

~insert industrial duct build info here~

- **Pricing is good for: 60 days.** ( Pricing subject to change for orders not signed off and released into production within 1 year of receiving.)
- **Payment Terms:** Net 30 days from credit approval and terms set forth in the Spunstrand® Inc. Terms and Conditions
- **Discounts available** for pre-payment or early payments. of Sale Agreement-unless previously negotiated otherwise.
- When a **bill of materials** is provided, any items not listed in the provided bill of materials is **not included in the quote price.**
- If a project is released 6 months after an approved PO, an escalation charge *not* to exceed 5% maybe applied.
- **Deposites** may be required in the following cases: Quote total is over \$150 K - Specialty materials exceed \$25K, - Buyer exceeds established credit limit.
- If a project is released 6 months after an approved PO, an escalation charge *not* to exceed 5% maybe applied.
- The lead time / ship date takes effect after Spunstrand receives approved submittals or a signed completed COA.
- If a bill of materials is provided with this quote the pricing herein covers only those materials listed. It is the responsibility of the Rep or Direct buyer to verify the list of materials is sufficient to cover the job. Materials added after the fact will constitute a change order unless previously negotiated with Spunstrand.

**Spunstrand® Inc. | 3731 N Ramsey Rd | Coeur D'Alene, ID 83815**  
 208.777.7444 ph. | 208.777.7445 fax | www.SPUNSTRAND.com

<b>Vinylester K022</b>	<b>Price</b>	<b>\$ change</b>	<b>Supporting Doc number</b>
Wednesday, January 15, 2020	\$ 2.86		price per pound
Thursday, October 1, 2020	\$ 3.00	\$ 0.14	
October 26, 2020	\$ 3.05	\$ 0.05	10-26-2020 Comp One
December 23, 2020	\$ 3.20	\$ 0.15	
Friday, January 29, 2021	\$ 3.34	\$ 0.14	
Sunday, February 28, 2021	\$ 3.46	\$ 0.12	
Monday, March 8, 2021	\$ 3.91	\$ 0.45	03-08-2021 Comp One
Thursday, April 1, 2021	\$ 4.03	\$ 0.12	
Monday, May 3, 2021	\$ 4.23	\$ 0.20	
Tuesday, June 1, 2021	\$ 4.49	\$ 0.26	
Sunday, August 1, 2021	\$ 4.63	\$ 0.14	
Friday, September 3, 2021	\$ 4.76	\$ 0.13	
Monday, October 4, 2021	\$ 4.86	\$ 0.10	
November 12, 2021	\$ 5.02	\$ 0.16	
Saturday, January 22, 2022	\$ 5.23	\$ 0.21	
March 18, 2022	\$ 5.32	\$ 0.09	
Friday, April 8, 2022	\$ 5.47	\$ 0.15	
May 20, 2022	\$ 5.57	\$ 0.10	

<b>Change calculator</b>	
Resin Price at quote	4.03
Resin price current	5.57
% increase	38.21%

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**Total to Date** **\$ 2.71**

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<b>Isophthalic Q6490 &amp; Aropol 70434-24</b>	<b>Price</b>	<b>\$ change</b>	<b>Supporting Doc number</b>
Wednesday, July 29, 2020	\$ 1.51		price per pound
Monday, January 18, 2021	\$ 1.51	\$ -	07-29-2020 NAC
Monday, May 31, 2021	\$ 2.11	\$ 0.60	
Thursday, February 17, 2022	\$ 2.21	\$ 0.10	
Tuesday, March 1, 2022	\$ 2.33	\$ 0.12	
Sunday, May 1, 2022	\$ 2.43	\$ 0.10	
Wednesday, June 1, 2022	\$ 2.55	\$ 0.12	

<b>Change calculator</b>	
Resin Price at quote	1.51
Resin price current	2.55
% increase	68.87%

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**Total to Date** **\$ 1.04**

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<b>Winding Strand</b>	<b>Price</b>	<b>\$ change</b>	<b>Supporting Doc number</b>
Wednesday, January 8, 2020	\$ 0.60		price per pound
Thursday, December 31, 2020	\$ 0.61	\$ 0.01	
Wednesday, March 31, 2021	\$ 0.63	\$ 0.02	
Saturday, May 1, 2021	\$ 0.72	\$ 0.09	05-01-2021 Comp One
Thursday, July 1, 2021	\$ 0.83	\$ 0.11	
Sunday, August 1, 2021	\$ 0.90	\$ 0.07	
Friday, October 1, 2021	\$ 1.01	\$ 0.11	
Wednesday, December 15, 2021	\$ 1.18	\$ 0.17	
Friday, July 15, 2022	\$ 1.27	\$ 0.09	
<b>Total to Date</b>	<b>\$ 0.67</b>		

<b>Change calculator</b>	
Winding Strand Price at quote	0.63
Winding Strand price current	1.27
% increase	101.59%

<b>1.5 oz mat</b>	<b>Price</b>	<b>\$ change</b>	<b>Supporting Doc number</b>
Monday, January 4, 2021	\$ 1.30		price per pound
Wednesday, April 7, 2021	\$ 1.44	\$ 0.14	
Friday, March 26, 2021	\$ 1.50	\$ 0.06	
August 20, 2021	\$ 1.62	\$ 0.12	
Wednesday, September 22, 2021	\$ 1.78	\$ 0.16	
Thursday, November 4, 2021	\$ 1.96	\$ 0.18	
December 15, 2021	\$ 2.08	\$ 0.12	
<b>Total to Date</b>	<b>\$ 0.78</b>		

<b>Change calculator</b>	
Glass Price at quote	1.44
Glass price current	2.08
% increase	44.44%

<b>Chopper Gun Roving</b>	<b>Price</b>	<b>\$ change</b>	<b>Supporting Doc number</b>
Wednesday, March 25, 2020	\$ 0.77		per pound
Wednesday, January 5, 2022	\$ 1.48	\$ 0.71	
Friday, April 15, 2022	\$ 1.54	\$ 0.06	
<b>Total to Date</b>	<b>\$ 0.77</b>		

<b>Change calculator</b>	
Glass Price at quote	0.77
Glass price current	1.54
% increase	100.00%

<b>1/4 x16x96</b>	<b>Price</b>	<b>\$ change</b>	<b>Supporting Doc number/memo</b>	<b>All Foam Pricing Includes Freight</b>	
Tuesday, December 22, 2020	\$ 1.02		price per board feet w/frt	<b>Change calculator</b>	
Sunday, August 1, 2021	\$ 1.02	\$ -		Foam Price at quote	1.02
Wednesday, March 9, 2022	\$ 1.41	\$ 0.39		Foam price current	1.41
				% increase	38.24%
<b>Total to Date</b>		<b>\$ 0.39</b>			

<b>5/8x16x96 unscored</b>	<b>Price</b>	<b>\$ change</b>	<b>Supporting Doc number/memo</b>	<b>Change calculator</b>	
Thursday, July 1, 2021	\$ 0.66		price per board feet w/frt	<b>Change calculator</b>	
Monday, January 3, 2022	\$ 0.98	\$ 0.32		Foam Price at quote	0.66
				Foam price current	0.98
				% increase	48.48%
<b>Total to Date</b>		<b>\$ 0.32</b>			



19105 63rd Ave NE  
Arlington, WA 98223-8729  
360-435-5501  
360-435-0954  
[www.compositesone.com](http://www.compositesone.com)  
[www.b2bcomposites.com](http://www.b2bcomposites.com)

Heidi Russo  
Spunstrand Inc  
3731 N Ramsey Road, Suite 105  
Coeur D Alene, ID 83815 USA

May 19, 2022

Dear Heidi Russo,

Thank you for your continued business and valued relationship. As the leader in composites distribution, Composites One partners with over 600 of the industry's leading material suppliers to provide the best quality products and overall value. In this dynamic market, many conditions influence raw material producer's pricing in the market that can lead to price adjustments.

We work closely with our suppliers to ensure that any price increases they propose are justified and appropriate in context of raw material changes and market supply conditions. Based on our discussions with INEOS Composites, it has become necessary to increase prices for the products listed on the following page, with orders shipping on and after June 1, 2022.

If you have questions regarding this announcement, please contact your local Composites One Distribution Center or Technical Sales Representative. We greatly appreciate your continued business.

Attachment1 - [Ineos\\_SupplierLtr\\_June22.pdf](#)

Lee Miller  
Regional Sales Manager  
[lee.miller@compositesone.com](mailto:lee.miller@compositesone.com)  
916-214-4113

Ryan Bettis  
Sales Representative  
[ryan.bettis@compositesone.com](mailto:ryan.bettis@compositesone.com)  
360-839-9086

Sheri Abel  
Customer Service Representative  
[sheri.abel@compositesone.com](mailto:sheri.abel@compositesone.com)  
360-435-5501



The attached document is Composites One's notification of price change that has been announced to the marketplace by leading suppliers.

**Letter Code:** INEk0601

**Customer No:** 8202500

**Letter Type:** Price Changes

**Customer Name:** Spunstrand Inc

C1 Item#	Customer Item#	C1 Item Description	Price Change	Currency	12 Months Qty	UOM	Quote #
104042D		INE DX 470-300M DERAKANE VE	\$ 0.12	USD	0	LB	
38307		INE DX HETRON FR 992 VINYL	\$ 0.06	USD	3,042	LB	
533181		INE DX DERAKANE 470-HT-400	\$ 0.12	USD	452	LB	
595077		INE DX HETRON FR 650 T-20	\$ 0.06	USD	34,983	LB	
596288		INE DX 510 B-400 DERAKANE	\$ 0.06	USD	11,154	LB	
638495		INE DX HETRON FR 650 T-40	\$ 0.06	USD	10,140	LB	
698735		INE DX AROPOL 70434-24 LSE	\$ 0.12	USD	485	LB	
703169		INE BULK AROPOL 70434-24 LSE	\$ 0.12	USD	40,640	LB	



19105 63rd Ave NE  
Arlington, WA 98223-8729  
360-435-5501  
360-435-0954  
[www.compositesone.com](http://www.compositesone.com)  
[www.b2bcomposites.com](http://www.b2bcomposites.com)

Heidi Russo  
Spunstrand Inc  
3731 N Ramsey Road, Suite 105  
Coeur D Alene, ID 83815 USA

April 18, 2022

Dear Heidi Russo,

Thank you for your continued business and valued relationship. As the leader in composites distribution, Composites One partners with over 600 of the industry's leading material suppliers to provide the best quality products and overall value. In this dynamic market, many conditions influence raw material producer's pricing in the market that can lead to price adjustments.

We work closely with our suppliers to ensure that any price increases they propose are justified and appropriate in context of raw material changes and market supply conditions. Based on our discussions with Ineos Composites, it has become necessary to increase prices for the products listed on the following page, with orders shipping on and after May 1, 2022.

If you have questions regarding this announcement, please contact your local Composites One Distribution Center or Technical Sales Representative. We greatly appreciate your continued business.

Attachment1 - [Ineos\\_SupplierLtr\\_May22.pdf](#)

Lee Miller  
Regional Sales Manager  
[lee.miller@compositesone.com](mailto:lee.miller@compositesone.com)  
916-214-4113

Ryan Bettis  
Sales Representative  
[ryan.bettis@compositesone.com](mailto:ryan.bettis@compositesone.com)  
360-839-9086

Sheri Abel  
Customer Service Representative  
[sheri.abel@compositesone.com](mailto:sheri.abel@compositesone.com)  
360-435-5501





The attached document is Composites One's notification of price change that has been announced to the marketplace by leading suppliers.

**Letter Code:** INEk0501

**Customer No:** 8202500

**Letter Type:** Price Changes

**Customer Name:** Spunstrand Inc

C1 Item#	Customer Item#	C1 Item Description	Price Change	Currency	12 Months Qty	UOM	Quote #
38307		INE DX HETRON FR 992 VINYL	\$ 0.10	USD	3,042	LB	
533181		INE DX DERAKANE 470-HT-400	\$ 0.10	USD	452	LB	
595077		INE DX HETRON FR 650 T-20	\$ 0.10	USD	21,801	LB	
596288		INE DX 510 B-400 DERAKANE	\$ 0.10	USD	11,154	LB	
698735		INE DX AROPOL 70434-24 LSE	\$ 0.10	USD	485	LB	
703169		INE BULK AROPOL 70434-24 LSE	\$ 0.10	USD	40,640	LB	



19105 63rd Ave NE  
Arlington, WA 98223-8729  
360-435-5501  
360-435-0954  
[www.compositesone.com](http://www.compositesone.com)  
[www.b2bcomposites.com](http://www.b2bcomposites.com)

Heidi Russo  
Spunstrand Inc  
3731 N Ramsey Road, Suite 105  
Coeur D Alene, ID 83815 USA

February 17, 2022

Dear Heidi Russo,

Thank you for your continued business and valued relationship. As the leader in composites distribution, Composites One partners with over 600 of the industry's leading material suppliers to provide the best quality products and overall value. In this dynamic market, many conditions influence raw material producer's pricing in the market that can lead to price adjustments.

We work closely with our suppliers to ensure that any price increases they propose are justified and appropriate in context of raw material changes and market supply conditions. Based on our discussions with INEOS Composites, it has become necessary to increase prices for the products listed on the following page, with orders shipping on and after March 1, 2022.

If you have questions regarding this announcement, please contact your local Composites One Distribution Center or Technical Sales Representative. We greatly appreciate your continued business.

Attachment1 - [INE\\_SupplierLetter\\_March2022.pdf](#)

Lee Miller  
Regional Sales Manager  
[lee.miller@compositesone.com](mailto:lee.miller@compositesone.com)  
916-214-4113

Ryan Bettis  
Sales Representative  
[ryan.bettis@compositesone.com](mailto:ryan.bettis@compositesone.com)  
360-839-9086

Sheri Abel  
Customer Service Representative  
[sheri.abel@compositesone.com](mailto:sheri.abel@compositesone.com)  
360-435-5501



The attached document is Composites One's notification of price change that has been announced to the marketplace by leading suppliers.

**Letter Code:** INEk0301

**Customer No:** 8202500

**Letter Type:** Price Changes

**Customer Name:** Spunstrand Inc

C1 Item#	Customer Item#	C1 Item Description	Price Change	Currency	12 Months Qty	UOM	Quote #
38113		INE DX HETRON 197-3 UNPROMOTED	\$ 0.17	USD	6,591	LB	
38307		INE DX HETRON FR 992 VINYL	\$ 0.06	USD	3,042	LB	
533181		INE DX DERAKANE 470-HT-400	\$ 0.23	USD	452	LB	
595077		INE DX HETRON FR 650 T-20	\$ 0.17	USD	23,220	LB	
596288		INE DX 510 B-400 DERAKANE	\$ 0.06	USD	11,154	LB	
638495		INE DX HETRON FR 650 T-40	\$ 0.17	USD	10,140	LB	
698735		INE DX AROPOL 70434-24 LSE	\$ 0.12	USD	485	LB	
703169		INE BULK AROPOL 70434-24 LSE	\$ 0.12	USD	0	LB	311182

**INVOICE #: 8149244**  
**TO**  
**SPUNSTRAND INC**



TERMS OF PAYMENT		CUST NO	SALES PERSON	ORDER NO	PACK NO	CUSTOMER ORDER NO
Net 60 Days		8202500	Ryan Bettis	7771136	0	14437
ORDER DATE	SHIP DATE	DUE DATE	FREIGHT TERMS / PRO#	DELIVERING CARRIER		F.O.B. POINT
02/17/22	04/08/22	06/07/22	ppd	Vendor Prepaid		

Buyer is responsible for obtaining export licenses and approvals required under the U.S. Export Administration Regulations (EAR). Buyer may not export, or resell or transfer these items to a third party for export, without obtaining an export license or other authorization required under the U.S. International Traffic in Arms Regulations (ITAR) or Bureau of Industry and Security Regulations.

PRODUCT DESCRIPTION	ITEM #	ORDERED	SHIPPED	UNIT PRICE	US\$ AMOUNT
INE BULK AROPOL 70434-24 LSE RESIN LOT #: 0002531112 (40640 LB)	703169	40000 LB	40640 LB	2.215	90,017.60

- This invoice or receipt is subject to all our standard terms and conditions. All such terms and conditions are expressly incorporated into the agreement of purchase and sale between us and the buyer whose name appears hereon.  
 - Buyer is responsible for all legal and collection fees incurred by Composites One LLC to collect delinquent invoices.  
 - Risk of loss to all products purchased from us passes to buyer at point of shipment.  
 - No goods will be accepted for credit unless returned with our permission.

\* - FOLLOWING UNIT PRICE INDICATES TAXABLE LINE ITEM

TO AVOID SERVICE CHARGES THIS INVOICE MUST BE PAID BY  
 ALLOW 5 DAYS MAILING TIME

**06/07/22**

SUB TOTAL	90,017.60
STATE AND CITY TAX	0.00
TOTAL - PAY THIS AMOUNT	90,017.60

*Thank You For Your Business*

SOLD TO:

SHIP TO: 8202501

SPUNSTRAND INC  
 3731 N RAMSEY ROAD, SUITE 105  
 COEUR D ALENE ID 83815

SPUNSTRAND INC  
 60662 NORTHSIDE FRONTAGE ROAD  
 WALLACE ID 83873-1147





**Please Remit To:**  
 NAC  
 PO Box 848149  
 Los Angeles, CA 90084-8149  
 425-207-9300

IMPORTANT: All sales by North American Composites shall be governed by the current Terms & Conditions of Sale (T&Cs) that are posted on our website at <http://nacomposites.com/Customers>. Call us if you lack internet access or would like a copy of our T&Cs e-mailed, faxed or mailed.

**Invoice  
 3114396**

Corporate Office  
 1225 Willow Lake Boulevard  
 St. Paul, MN 55110-5145  
 1-651-481-6860

**BILL TO:**  
 3000140000 Ph. 208.777.7444  
 SPUNSTRAND, INC.  
 3731 N RAMSEY ROAD  
 SUITE 105  
 COEUR D' ALENE, ID 83815

**SHIP TO:**  
 3000141000  
 SPUNSTRAND, INC. - ID  
 60662 NORTHSIDE FRONTAGE ROAD  
 WALLACE, ID 83873

Invoice Date	Order No.	Cust. PO	Shipped From	Account Representative
June 02, 2021	1478224	13919	V421 NAC - KENT (421)	421395 Jay DeLeon

Carrier	Freight Terms
Vendor's Truck	3RD PARTY

Line#	Item/Description/Lot	Pack	Customer Product # / Customer PO	Order QTY Ship QTY	BO QTY	Order UOM	Billing Units Billing UOM	Billing Price	Amount
1	ASHQ6490			43,000.00			42,220.00	\$2.1100	\$89,084.20
	AROPOL Q 6490 RESIN 13-17 G/T		13919	42,220.00		LB	LB		
	Lot#: 0002496679		Lot QTY: 42220						

Tax: \$0.00  
 Invoice Total: \$89,084.20  
 USD

Due Date	Pay This
08/01/21	Amount
Terms	

NET 60 DAYS

NO CREDIT WILL BE ALLOWED FOR  
 GOODS RETURNED WITHOUT PRIOR  
 WRITTEN AUTHORIZATION

Important: Subject to seller's Terms &  
 Conditions of Sale. See above for details.

Please include a copy of this  
 invoice with your payment.



**Please Remit To:**  
 NAC  
 PO Box 848149  
 Los Angeles, CA 90084-8149  
 425-207-9300

IMPORTANT: All sales by North American Composites shall be governed by the current Terms & Conditions of Sale (T&Cs) that are posted on our website at <http://nacomposites.com/Customers>. Call us if you lack internet access or would like a copy of our T&Cs e-mailed, faxed or mailed.

**Invoice  
 3091136**

Corporate Office  
 1225 Willow Lake Boulevard  
 St. Paul, MN 55110-5145  
 1-651-481-6860

**BILL TO:**  
 3000140000 Ph. 208.777.7444  
 SPUNSTRAND, INC.  
 3731 N RAMSEY ROAD  
 SUITE 105  
 COEUR D' ALENE, ID 83815

**SHIP TO:**  
 3000141000  
 SPUNSTRAND, INC. - ID  
 60662 NORTHSIDE FRONTAGE ROAD  
 WALLACE, ID 83873

Invoice Date	Order No.	Cust. PO	Shipped From	Account Representative
January 18, 2021	1463395	13716	V421 NAC - KENT (421)	421395 Jay DeLeon

Carrier	Freight Terms
Vendor's Truck	3RD PARTY

Line#	Item/Description/Lot	Pack	Customer Product # / Customer PO	Order QTY Ship QTY	BO QTY	Order UOM	Billing Units Billing UOM	Billing Price	Amount
1	ASHQ6490			43,000.00	360.00		42,640.00	\$1.5100	\$64,386.40
	AROPOL Q 6490 RESIN 13-17 G/T		13716	42,640.00		LB	LB		
	Lot#: 0002480675		Lot QTY: 42640						

<b>Tax:</b>	<b>\$0.00</b>
<b>Invoice Total:</b>	<b>\$64,386.40</b>
	<b>USD</b>
<b>Due Date</b>	<b>Pay This</b>
<b>03/19/21</b>	<b>Amount</b>
<b>Terms</b>	

**NET 60 DAYS**

NO CREDIT WILL BE ALLOWED FOR  
 GOODS RETURNED WITHOUT PRIOR  
 WRITTEN AUTHORIZATION

**Important: Subject to seller's Terms &  
 Conditions of Sale. See above for details.**

Please include a copy of this  
 invoice with your payment.



TERMS OF PAYMENT		CUST NO	SALES PERSON	ORDER NO	PACK NO	CUSTOMER ORDER NO
Net 60 Days		8202500	Ryan Bettis	7300529	27055610	13805
ORDER DATE	SHIP DATE	DUE DATE	FREIGHT TERMS / PRO#	DELIVERING CARRIER		F.O.B. POINT
02/15/21	02/24/21	04/25/21	ppd 132216757	PENINSULA TRUCK		Arlington WA

Buyer is responsible for obtaining export licenses and approvals required under the U.S. Export Administration Regulations (EAR). Buyer may not export, or resell or transfer these items to a third party for export, without obtaining an export license or other authorization required under the U.S. International Traffic in Arms Regulations (ITAR) or Bureau of Industry and Security Regulations.

PRODUCT DESCRIPTION	ITEM #	ORDERED	SHIPPED	UNIT PRICE	US\$ AMOUNT
OCV OPTISPRAY F 2400 TEX CP 3HI 2 ERO SAP 733908 LOT #: 224520136538U538 (2052.6 LB)  Bill of Lading Number:7339170	627859	2125 LB	2052.6 LB	0.773	1,586.66

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\* - FOLLOWING UNIT PRICE INDICATES TAXABLE LINE ITEM

TO AVOID SERVICE CHARGES THIS INVOICE MUST BE PAID BY  
 ALLOW 5 DAYS MAILING TIME

04/25/21

SUB TOTAL	1,586.66
STATE AND CITY TAX	0.00
TOTAL - PAY THIS AMOUNT	1,586.66

Thank You For Your Business

SOLD TO:

SHIP TO: 8202501

SPUNSTRAND INC  
 3731 N RAMSEY ROAD, SUITE 105  
 COEUR D ALENE ID 83815

SPUNSTRAND INC  
 60662 NORTHSIDE FRONTAGE ROAD  
 WALLACE ID 83873-1147





TERMS OF PAYMENT		CUST NO	SALES PERSON	ORDER NO	PACK NO	CUSTOMER ORDER NO
Net 60 Days		8202500	Ryan Bettis	7395389	27380306	13937
ORDER DATE	SHIP DATE	DUE DATE	FREIGHT TERMS / PRO#	DELIVERING CARRIER		F.O.B. POINT
04/19/21	04/21/21	06/20/21	ppd 132065106	PENINSULA TRUCK		Arlington WA

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PRODUCT DESCRIPTION	ITEM #	ORDERED	SHIPPED	UNIT PRICE	US\$ AMOUNT
DEG BG AEROSIL R202 10BG/PLT OFF SET TO TS720 22#/BG 220#/P LOT #: 150091232u211s01 (66 LB)	214021	66 LB	66 LB	10.46	690.36
REX 2-25 25# PARTALL PASTE #2 GREEN LOT #: 50559-A2020353U060 (1 EA) LOT #: 50559-A2021082U721 (1 EA)	50559	2 EA	2 EA	89.37	178.74
<b>JUS 1500 1.5 OZ 60 MISC</b> <b>SLIT EMC 450 MAT</b> LOT #: 1111810265038x3u244 (317.462 ****Slit 2 parent rolls 10 @ 6"****	<b>543145</b>	<b>318 LB</b>	<b>317.462 LB</b>	<b>1.436</b>	<b>455.88</b>
VEC E-WMV 2415 MISC SLIT EGLAS 24 OZ 0/90 WR +CSM LOT #: 0085055u347 (200.62 LB) LOT #: 0085055u348 (200.62 LB) ****Slit 1 parent roll to 8" and 1 parent roll to 10"****	538298	402 LB	401.24 LB	1.824	731.86
CM200 1.5 OZ 50 MISC SLIT CHOPPED STRAND MAT LOT #: 224540032678u243 (265.2 LB) ****Slit 1 parent roll to 8" Slit 2 parent rolls to 4"	626674	300 LB	265.2 LB	1.436	380.83

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Continued on page 2

SOLD TO:

SHIP TO: 8202501

SPUNSTRAND INC  
3731 N RAMSEY ROAD, SUITE 105  
COEUR D ALENE ID 83815

SPUNSTRAND INC  
60662 NORTHSIDE FRONTAGE ROAD  
WALLACE ID 83873-1147







TERMS OF PAYMENT		CUST NO	SALES PERSON	ORDER NO	PACK NO	CUSTOMER ORDER NO
Net 60 Days		8202500	Ryan Bettis	7941441	29790930	14683
ORDER DATE	SHIP DATE	DUE DATE	FREIGHT TERMS / PRO#	DELIVERING CARRIER		F.O.B. POINT
07/12/22	07/14/22	09/12/22	ppd 132368376	PENINSULA TRUCK		Arlington WA

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PRODUCT DESCRIPTION	ITEM #	ORDERED	SHIPPED	UNIT PRICE	US\$ AMOUNT
JUS 1.5 OZ 60 SLIT CSM EMC450 LOT #: 010122201065059y4xxxu849 (15 ****Slit 3 parent rolls to 6" Slit 2 parent rolls to 8" Slit 3 parent rolls to 10" Slit 2 parent rolls to 12"****	543145	1590 LB	1587.315 LB	2.08	3,301.62
FRE T1777 X 39.4 MISC SLIT 2740SF/ROLL C VEIL LOT #: 303337u850 (8 RL) ****Slit 3 rolls to 10" Slit 3 rolls to 6" Slit 2 rolls to 8"****	581248	8 RL	8 RL	209.15	1,673.20
VEC E-WMV 2415 SLIT EGLASS 24 OZ 0/90 WR +CSM LOT #: 0093156u546 (200.62 LB) LOT #: 0093156u549 (200.62 LB) LOT #: 0093156u550 (200.62 LB) LOT #: 0093156u551 (200.62 LB) LOT #: 0093156u553 (200.62 LB) ****Slit 1 parent roll to 4" Slit 2 parent rolls to 6" Slit 1 parent roll to 8" Slit 1 parent roll to 10"****	538298	1005 LB	1003.1 LB	3.09	3,099.58

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Continued on page 2

SOLD TO:

SHIP TO: 8202501

SPUNSTRAND INC  
3731 N RAMSEY ROAD, SUITE 105  
COEUR D ALENE ID 83815

SPUNSTRAND INC  
60662 NORTHSIDE FRONTAGE ROAD  
WALLACE ID 83873-1147



**INVOICE #: 8215223**  
**TO**  
**SPUNSTRAND INC**



TERMS OF PAYMENT		CUST NO	SALES PERSON	ORDER NO	PACK NO	CUSTOMER ORDER NO
Net 60 Days		8202500	Ryan Bettis	7942323	29790954	14691
ORDER DATE	SHIP DATE	DUE DATE	FREIGHT TERMS / PRO#	DELIVERING CARRIER		F.O.B. POINT
07/13/22	07/14/22	09/12/22	ppd 132368376	PENINSULA TRUCK		Arlington WA

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PRODUCT DESCRIPTION	ITEM #	ORDERED	SHIPPED	UNIT PRICE	US\$ AMOUNT
OCV OPTISPRAY F 2400 CP 4X16 2E HOC AS1 TLX SAP 877035 LOT #: 224520199819U819 (2802 LB)  Bill of Lading Number:7445643	679227	2700 LB	2802 LB	1.54	4,315.08

- This invoice or receipt is subject to all our standard terms and conditions. All such terms and conditions are expressly incorporated into the agreement of purchase and sale between us and the buyer whose name appears hereon.  
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 - Risk of loss to all products purchased from us passes to buyer at point of shipment.  
 - No goods will be accepted for credit unless returned with our permission.

\* - FOLLOWING UNIT PRICE INDICATES TAXABLE LINE ITEM

TO AVOID SERVICE CHARGES THIS INVOICE MUST BE PAID BY  
 ALLOW 5 DAYS MAILING TIME

**09/12/22**

SUB TOTAL	4,315.08
STATE AND CITY TAX	0.00
TOTAL - PAY THIS AMOUNT	4,315.08

*Thank You For Your Business*

SOLD TO:

SHIP TO: 8202501

SPUNSTRAND INC  
 3731 N RAMSEY ROAD, SUITE 105  
 COEUR D ALENE ID 83815

SPUNSTRAND INC  
 60662 NORTHSIDE FRONTAGE ROAD  
 WALLACE ID 83873-1147



Winding Strand		Price	\$ change	Supporting Doc number	Change calculator			
Wednesday, January 8, 2020	\$ 0.60			price per pound	Winding Strand Price at quote		0.63	
Thursday, December 31, 2020	\$ 0.61	\$ 0.01			Winding Strand price current		1.27	
Wednesday, March 31, 2021	\$ 0.63	\$ 0.02			% increase		101.59%	
Saturday, May 1, 2021	\$ 0.72	\$ 0.09		05-01-2021 Comp One				
Thursday, July 1, 2021	\$ 0.83	\$ 0.11						
Sunday, August 1, 2021	\$ 0.90	\$ 0.07						
Friday, October 1, 2021	\$ 1.01	\$ 0.11						
Wednesday, December 15, 2021	\$ 1.18	\$ 0.17						
Friday, July 15, 2022	\$ 1.27	\$ 0.09		Don't have a billing yet with new increase				
<b>Total to Date</b>		<b>\$ 0.67</b>						
1.5 oz mat		Price	\$ change	Supporting Doc number	Change calculator			
Monday, January 4, 2021	\$ 1.30			price per pound	Glass Price at quote		1.44	
Wednesday, April 7, 2021	\$ 1.44	\$ 0.14			Glass price current		2.08	
Wednesday, May 26, 2021	\$ 1.50	\$ 0.06			% increase		44.44%	
August 20, 2021	\$ 1.62	\$ 0.12						
Wednesday, September 22, 2021	\$ 1.78	\$ 0.16						
Thursday, November 4, 2021	\$ 1.96	\$ 0.18						
December 15, 2021	\$ 2.08	\$ 0.12						
<b>Total to Date</b>		<b>\$ 0.78</b>						
Stichmat		Price	\$ change	Supporting Doc number	Change calculator			
Monday, January 4, 2021	\$ 1.82			price per pound	Glass Price at quote			
Thursday, November 4, 2021	\$ 2.55	\$ 0.73			Glass price current			
January 01, 2022	\$ 3.09	\$ 0.54			% increase		#DIV/0!	
<b>Total to Date</b>		<b>\$ 1.27</b>						
Uni Weft		Price	\$ change	Supporting Doc number	Change calculator			
Monday, January 4, 2021	\$ 1.77			price per pound	Glass Price at quote			
Friday, January 15, 2021	\$ 1.81	\$ 0.04		01-15-2021 Comp One	Glass price current			
Wednesday, June 23, 2021	\$ 1.88	\$ 0.07			% increase		#DIV/0!	
Monday, October 25, 2021	\$ 1.99	\$ 0.11						
January 01, 2022	\$ 3.07	\$ 1.08						
<b>Total to Date</b>		<b>\$ 1.30</b>						
C-Veil		Price	\$ change	Supporting Doc number	Change calculator			
Wednesday, January 15, 2020	\$ 198.00			per roll	Glass Price at quote			
Friday, September 10, 2021	\$ 209.15	\$ 11.15			Glass price current			
					% increase		#DIV/0!	
<b>Total to Date</b>		<b>\$ 11.15</b>						
Woven Roving		Price	\$ change	Supporting Doc number	Change calculator			
Tuesday, July 21, 2020	\$ 1.66			price per pound	Glass Price at quote			
Saturday, July 24, 2021	\$ 2.39	\$ 0.73			Glass price current			
Monday, October 25, 2021	\$ 2.40	\$ 0.01			% increase		#DIV/0!	
Wednesday, December 15, 2021	\$ 2.49	\$ 0.09						
Friday, July 15, 2022	\$ 2.68	\$ 0.19						
<b>Total to Date</b>		<b>\$ 0.83</b>						
Chopper Gun Roving		Price	\$ change	Supporting Doc number	Change calculator			
Wednesday, March 25, 2020	\$ 0.77			per pound	Glass Price at quote		0.77	
Wednesday, January 5, 2022	\$ 1.48	\$ 0.71			Glass price current		1.54	
Friday, April 15, 2022	\$ 1.54	\$ 0.06			% increase		100.00%	
<b>Total to Date</b>		<b>\$ 0.77</b>						

**INVOICE #: 7857815**  
**TO**  
**SPUNSTRAND INC**



TERMS OF PAYMENT		CUST NO	SALES PERSON	ORDER NO	PACK NO	CUSTOMER ORDER NO
Net 60 Days		8202500	Ryan Bettis	7306110	27055626	13819
ORDER DATE	SHIP DATE	DUE DATE	FREIGHT TERMS / PRO#	DELIVERING CARRIER		F.O.B. POINT
02/18/21	02/24/21	04/25/21	ppd	PENINSULA TRUCK		Arlington WA

Buyer is responsible for obtaining export licenses and approvals required under the U.S. Export Administration Regulations (EAR). Buyer may not export, or resell or transfer these items to a third party for export, without obtaining an export license or other authorization required under the U.S. International Traffic in Arms Regulations (ITAR) or Bureau of Industry and Security Regulations.

PRODUCT DESCRIPTION	ITEM #	ORDERED	SHIPPED	UNIT PRICE	US\$ AMOUNT
<b>OCV 366-AC-250 YIELD ROVING</b> T30 4087 TKP BNT SAP 233594 LOT #: 127550073203U203 (2807.7 LB) LOT #: 127550073209U209 (2799.3 LB)  Bill of Lading Number:7339170	20796	5600 LB	5607 LB	0.61	3,420.27

- This invoice or receipt is subject to all our standard terms and conditions. All such terms and conditions are expressly incorporated into the agreement of purchase and sale between us and the buyer whose name appears hereon.  
 - Buyer is responsible for all legal and collection fees incurred by Composites One LLC to collect delinquent invoices.  
 - Risk of loss to all products purchased from us passes to buyer at point of shipment.  
 - No goods will be accepted for credit unless returned with our permission.

\* - FOLLOWING UNIT PRICE INDICATES TAXABLE LINE ITEM

TO AVOID SERVICE CHARGES THIS INVOICE MUST BE PAID BY  
 ALLOW 5 DAYS MAILING TIME

**04/25/21**

SUB TOTAL	3,420.27
STATE AND CITY TAX	0.00
TOTAL - PAY THIS AMOUNT	3,420.27

*Thank You For Your Business*

SOLD TO:

SHIP TO: 8202501

SPUNSTRAND INC  
 3731 N RAMSEY ROAD, SUITE 105  
 COEUR D ALENE ID 83815

SPUNSTRAND INC  
 60662 NORTHSIDE FRONTAGE ROAD  
 WALLACE ID 83873-1147



**INVOICE #: 8186405**  
**TO**  
**SPUNSTRAND INC**



TERMS OF PAYMENT		CUST NO	SALES PERSON	ORDER NO	PACK NO	CUSTOMER ORDER NO
Net 60 Days		8202500	Ryan Bettis	7883909	29564586	14605
ORDER DATE	SHIP DATE	DUE DATE	FREIGHT TERMS / PRO#	DELIVERING CARRIER		F.O.B. POINT
05/19/22	06/01/22	07/31/22	ppd 132383677	PENINSULA TRUCK		Arlington WA

Buyer is responsible for obtaining export licenses and approvals required under the U.S. Export Administration Regulations (EAR). Buyer may not export, or resell or transfer these items to a third party for export, without obtaining an export license or other authorization required under the U.S. International Traffic in Arms Regulations (ITAR) or Bureau of Industry and Security Regulations.

PRODUCT DESCRIPTION	ITEM #	ORDERED	SHIPPED	UNIT PRICE	US\$ AMOUNT
<b>OCV 366-AC-250 YIELD ROVING</b> T30 4087 TKP BNT SAP 233594 LOT #: 127550196591U698 (2736.7 LB) LOT #: 127550196876U699 (2802 LB) LOT #: 127550196923U702 (2795.8 LB) LOT #: 127550196946U700 (2744.7 LB)  Bill of Lading Number:7437934	20796	11200 LB	11079.2 LB	1.18	13,073.46

- This invoice or receipt is subject to all our standard terms and conditions. All such terms and conditions are expressly incorporated into the agreement of purchase and sale between us and the buyer whose name appears hereon.  
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 - Risk of loss to all products purchased from us passes to buyer at point of shipment.  
 - No goods will be accepted for credit unless returned with our permission.

\* - FOLLOWING UNIT PRICE INDICATES TAXABLE LINE ITEM

TO AVOID SERVICE CHARGES THIS INVOICE MUST BE PAID BY  
 ALLOW 5 DAYS MAILING TIME

**07/31/22**

SUB TOTAL	13,073.46
STATE AND CITY TAX	0.00
TOTAL - PAY THIS AMOUNT	13,073.46

*Thank You For Your Business*

SOLD TO:

SHIP TO: 8202501

SPUNSTRAND INC  
 3731 N RAMSEY ROAD, SUITE 105  
 COEUR D ALENE ID 83815

SPUNSTRAND INC  
 60662 NORTHSIDE FRONTAGE ROAD  
 WALLACE ID 83873-1147





19105 63rd Ave NE  
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[www.compositesone.com](http://www.compositesone.com)  
[www.b2bcomposites.com](http://www.b2bcomposites.com)

Heidi Russo  
Spunstrand Inc  
3731 N Ramsey Road, Suite 105  
Coeur D Alene, ID 83815 USA

July 1, 2022

Dear Heidi Russo,

Thank you for your continued business and valued relationship. As the leader in composites distribution, Composites One partners with over 600 of the industry's leading material suppliers to provide the best quality products and overall value. In this dynamic market, many conditions influence raw material producer's pricing in the market that can lead to price adjustments.

We work closely with our suppliers to ensure that any price increases they propose are justified and appropriate in context of raw material changes and market supply conditions. Based on our discussions Owens Corning, it has become necessary to increase prices for the products listed on the following page, with orders shipping on and after July 15, 2022.

If you have questions regarding this announcement, please contact your local Composites One Distribution Center or Technical Sales Representative. We greatly appreciate your continued business.

Attachment1 - [OCV\\_SuppLtr\\_stdreinf\\_July15.pdf](#)

Attachment2 - [OCV\\_SuppLtr\\_veil\\_July15.pdf](#)

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Sheri Abel  
Customer Service Representative  
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360-435-5501



The attached document is Composites One's notification of price change that has been announced to the marketplace by leading suppliers.

**Letter Code:** OCVk0715

**Customer No:** 8202500

**Letter Type:** Price Changes

**Customer Name:** Spunstrand Inc

C1 Item#	Customer Item#	C1 Item Description	Price Change	Currency	12 Months Qty	UOM	Quote #
20796		OCV 366-AC-250 YIELD ROVING	8.00 %	USD	64,782	LB	
565983		OCT WR24A/3010/12 SAP 551465	8.00 %	USD	1,036	LB	
572817		OCT WR24A/3010/08 SAP 551463	8.00 %	USD	648	LB	
572818		OCT WR24A/3010/10 SAP 554030	8.00 %	USD	209	LB	
581656		OCT WR24/3600/10 SAP 632369	8.00 %	USD	5,867	LB	
581659		OCT WR24/3600/12 SAP 580772	8.00 %	USD	8,222	LB	
581664		OCT WR24/3600/06 SAP 580787	8.00 %	USD	458	LB	